

**APPENDIX C PRICING INDEX**  
**DIR-TSO-2813**  
**NOVACOAST, INC.**

PRODUCT Category	DIR Customer Discount % from MSRP
<b>ALL PRODUCTS TO BE BUNDLED</b>	
<b>Business Continuity Clustering - Government Pricing</b>	
Novell Business Continuity Cluster 2.0 License + 1-Year Standard Maintenance	34.30%
Novell Business Continuity Cluster 2.0 1-Instance License + 1-Year Standard Maintenance	34.30%
Novell Business Continuity Cluster 2.0 License + 1-Year Priority Maintenance	36.40%
Novell Business Continuity Cluster 2.0 1-Instance License + 1-Year Priority Maintenance	36.40%
Upgrade Novell Business Continuity Cluster 2.0 License + 1-Year Standard Maintenance	34.30%
Upgrade Novell Business Continuity Cluster 2.0 License + 1-Year Priority Maintenance	36.40%
Novell Business Continuity Cluster 1-Year Priority Maintenance	27.90%
Novell Business Continuity Cluster 3-Year Priority Maintenance	27.90%
Novell Business Continuity Cluster 1-Year Standard Maintenance	20.50%
Novell Business Continuity Cluster 3-Year Standard Maintenance	20.50%
Novell Business Continuity Cluster 1-Instance 1-Year Priority Maintenance	27.90%
Novell Business Continuity Cluster 1-Instance 3-Year Priority Maintenance	27.90%
Novell Business Continuity Cluster 1-Instance 1-Year Standard Maintenance	20.50%
Novell Business Continuity Cluster 1-Instance 3-Year Standard Maintenance	20.50%
Novell Business Continuity Cluster 2.0 1-Year Subscription License + Priority Maintenance	36.40%
<b>Cluster Services - Government Pricing</b>	
Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Standard Maintenance	34.30%
Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Priority Maintenance	36.40%
Upgrade Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Standard Maintenance	34.30%
Upgrade Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Priority Maintenance	36.40%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 1-Year Priority Maintenance	27.90%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 3-Year Priority Maintenance	27.90%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 1-Year Standard Maintenance	20.50%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 3-Year Standard Maintenance	20.50%
Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server 1-Year Subscription License + Priority Maintenance	36.40%
<b>File Management Suite - Government Pricing</b>	
Novell File Management Suite 1-User License + 1-Year Standard Maintenance	34.30%
Novell File Management Suite for OES 1-User License + 1-Year Standard Maintenance	34.30%
Novell File Management Suite 1-User License + 1-Year Priority Maintenance	36.40%
Novell File Management Suite for OES 1-User License + 1-Year Priority Maintenance	36.40%
Novell Storage Manager to Novell file Management Suite Upgrade License + 1-Year Standard Maintenance	34.30%
Reporter 60-Day Assessment to Novell File Management Suite Upgrade License + 1-Year Standard Maintenance	34.30%
Upgrade Novell Storage Manager to Novell file Management Suite for OES License + 1-Year Standard Maintenance	34.30%
Upgrade Novell File Reporter to Novell File Management Suite for OES License + 1-Year Standard Maintenance	34.30%
Upgrade Novell File Management Suite 60-Day Assessment to Novell File Management Suite for OES License + 1-Year Standard Maintenance	34.30%
Upgrade Novell Dynamic File Services to Novell file Management Suite License + 1-Year Standard Maintenance	34.30%
Novell Storage Manager to Novell file Management Suite Upgrade License + 1-Year Priority Maintenance	36.40%
Novell File Reporter to Novell File Manager Suite Upgrade License + 1-Year Priority Maintenance	36.40%
Reporter 60-Day Assessment to Novell File Management Suite Upgrade License + 1-Year Priority Maintenance	36.40%
Upgrade Novell File Reporter to Novell File Management Suite for OES License + 1-Year Priority Maintenance	36.40%
Upgrade Novell File Management Suite 60-Day Assessment to Novell File Management Suite for OES License + 1-Year Priority Maintenance	36.40%
Upgrade Novell Storage Manager to Novell File Management Suite for OES License + 1-Year Priority Maintenance	36.40%
Upgrade Novell Dynamic File Services to Novell File Management Suite License + 1-Year Priority Maintenance	36.40%
Novell File Management Suite 1-Year Priority Maintenance 1-Year 1-User	27.90%
Novell File Management Suite 3-Year Priority Maintenance 1-User	27.90%
Novell File Management Suite 1-Year Standard Maintenance 1-User	20.50%
Novell File Management Suite 3-Year Standard Maintenance 1-User	20.50%
Novell File Management Suite for OES 1-Year Priority Maintenance 1-User	28.00%
Novell File Management Suite for OES 3-Year Priority Maintenance 1-User	27.90%
Novell File Management Suite for OES 1-Year Standard Maintenance 1-User	20.50%
Novell File Management Suite for OES 3-Year Standard Maintenance 1-User	20.50%
Novell File Management Suite for OES 1-Year Subscription License + 1 Year Priority Maintenance	36.40%
<b>Dynamic File Services - Government Pricing</b>	
Novell Dynamic File Services 2.1 1-User License + 1-Year Standard Maintenance	34.30%

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Novell Dynamic File Services 2.1 1-User License + 1-Year Priority Maintenance	36.40%
Novell Dynamic File Services 1-Year Priority Maintenance 1-Year 1-User	28.00%
Novell Dynamic File Services 3-Year Priority Maintenance 1-User	28.00%
Novell Dynamic File Services 1-Year Standard Maintenance 1-User	20.40%
Novell Dynamic File Services 3-Year Standard Maintenance 1-User	20.60%
<b>Novell File Reporter - Government Pricing</b>	
Novell File Reporter 2.0 1-User License + 1-Year Standard Maintenance	34.30%
Novell File Reporter 2.0 1-User License + 1-Year Priority Maintenance	36.40%
Novell File Reporter to Novell File Manager Suite Upgrade License + 1-Year Standard Maintenance	34.30%
Upgrade Novell File Reporter 2.0 + 1-Year Standard Maintenance	34.20%
Upgrade Novell File Reporter 2.0 + 1-Year Priority Maintenance	36.40%
Novell File Reporter 1-User 1-Year Priority Maintenance	28.00%
Novell File Reporter 1-User 3-Year Priority Maintenance	28.00%
Novell File Reporter 1-User 1-Year Standard Maintenance	20.40%
Novell File Reporter 1-User 3-Year Standard Maintenance	20.60%
Novell File Reporter 2.0 1-Year Subscription + 1-Year Priority Maintenance	36.30%
<b>Storage Manager - Government Pricing</b>	
Novell Storage Manager 3.1 1-User License + 1-Year Standard Maintenance	34.30%
Novell Storage Manager 3.1 1-User License + 1-Year Priority Maintenance	36.40%
Upgrade Novell Storage Manager 3.1 1-User License + 1-Year Standard Maintenance	34.20%
Upgrade Novell Storage Manager 3.1 1-User License + 1-Year Priority Maintenance	36.40%
Novell Storage Manager 1-User 1-Year Priority Maintenance	28.00%
Novell Storage Manager 1-User 3-Year Priority Maintenance	28.00%
Novell Storage Manager 1-User 1-Year Standard Maintenance	20.40%
Novell Storage Manager 1-User 3-Year Standard Maintenance	20.60%
Novell Storage Manager 3.1 1-User 1-Year Subscription License + Priority Maintenance	36.30%
<b>NetWare for NFS Gateway - Government Pricing</b>	
NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Standard Maintenance	34.30%
NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Priority Maintenance	36.40%
Upgrade NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Standard Maintenance	34.30%
Upgrade NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Priority Maintenance	36.40%
NetWare NFS Gateway for NetWare 6.5 Single Server 1-Year Priority Maintenance	27.90%
NetWare NFS Gateway for NetWare 6.5 Single Server 3-Year Priority Maintenance	27.90%
NetWare NFS Gateway for NetWare 6.5 Single Server 1-Year Standard Maintenance	20.50%
NetWare NFS Gateway for NetWare 6.5 Single Server 3-Year Standard Maintenance	20.50%
<b>Novell Filr - Government Pricing</b>	
Novell Filr 50-User License + 1-Year Standard Maintenance	34.30%
Novell Filr 50-User License + 1-Year Priority Maintenance	36.40%
Novell Filr 50-User 1-Year Standard Maintenance	20.50%
Novell Filr 50-User 3-Year Standard Maintenance	20.50%
Novell Filr 50-User 1-Year Priority Maintenance	27.90%
Novell Filr 50-User 3-Year Priority Maintenance	27.90%
Novell Filr 50-User 1-Year Subscription License + Priority Maintenance	36.40%
<b>Novell Open Workgroup Suite - Government Pricing</b>	
Novell Open Workgroup Suite 1-User License + 1-Year Standard Maintenance	34.30%
Novell Open Workgroup Suite 1-User License + 1-Year Priority Maintenance	36.40%
Novell Open Workgroup Suite 1-User 1-Year Priority Maintenance	27.90%
Novell Open Workgroup Suite 1-User 3-Year Priority Maintenance	27.90%
Novell Open Workgroup Suite 1-User 1-Year Standard Maintenance	20.50%
Novell Open Workgroup Suite 1-User 3-Year Standard Maintenance	20.50%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 1-Year Priority Maintenance	27.90%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 3-Year Priority Maintenance	27.90%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 1-Year Standard Maintenance	20.50%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 3-Year Standard Maintenance	20.50%
Novell Open Workgroup Suite 1-User 1-Year Subscription License + Priority Maintenance	36.40%
<b>NOWS Small Business Edition - Government Pricing</b>	
Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Standard Maintenance	34.30%
Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Priority Maintenance	36.40%
Upgrade Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Standard Maintenance	34.30%
Upgrade Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Priority Maintenance	36.40%
Novell Open Workgroup Suite for Small Business 5-User 1-Year Priority Maintenance	27.90%
Novell Open Workgroup Suite for Small Business 5-User 1-Year Standard Maintenance	20.50%
Novell Open Workgroup Suite for Small Business 5-User 1-Year Subscription License + Priority Maintenance	36.40%

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<b>Novell Vibe - Government Pricing</b>	
Novell Vibe 3.4 1-User License + 1-Year Standard Maintenance	34.30%
Novell Vibe 3.4 1-User License + 1-Year Priority Maintenance	36.40%
Novell Vibe 3.4 1-User Upgrade License + 1-Year Standard Maintenance	34.30%
Novell Vibe 3.4 1-User Upgrade License + 1-Year Priority Maintenance	36.40%
Novell Vibe 1-User 1-Year Priority Maintenance	27.90%
Novell Vibe 1-User 1-Year Standard Maintenance	20.50%
Novell Vibe 1-User 3-Year Priority Maintenance	27.90%
Novell Vibe 1-User 3-Year Standard Maintenance	20.50%
Novell Vibe 3.4 1-User Subscription License + 1-Year Priority Maintenance	36.40%
<b>Open Enterprise Server - Government Pricing</b>	
Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Standard Maintenance	34.30%
Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Priority Maintenance	36.40%
Upgrade Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Standard Maintenance	34.30%
Upgrade Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Priority Maintenance	36.40%
Novell Open Enterprise Server 1-User 1-Year Priority Maintenance	27.90%
Novell Open Enterprise Server 1-User 3-Year Priority Maintenance	27.90%
Novell Open Enterprise Server 1-User 1-Year Standard Maintenance	20.50%
Novell Open Enterprise Server 1-User 3-Year Standard Maintenance	20.50%
Novell Open Enterprise Server 11 Service Pack 1 1-User 1-Year Subscription License + Priority Maintenance	36.40%
<b>SUSE Linux Enterprise Real Time - Government Pricing</b>	
SUSE Linux Enterprise Real Time Extension 1-Year Subscription	27.90%
SUSE Linux Enterprise Real Time Extension 3-Year Subscription	27.90%
<b>SUSE Cloud - Government Pricing</b>	
SUSE Cloud Control Node plus Administration Server x86_64 1-Year Priority Subscription	36.40%
SUSE Cloud Control Node plus Administration Server x86_64 3-Year Priority Subscription	36.40%
SUSE Cloud Control Node x86_64 1-Year Priority Subscription	36.40%
SUSE Cloud Control Node x86_64 3-Year Priority Subscription	36.40%
SUSE Cloud Compute/Storage Node x86_64 per CPU socket pair, Priority Subscription, 1 year	36.40%
SUSE Cloud Compute/Storage Node x86_64 per CPU socket pair, Priority Subscription, 3 year	36.40%
SUSE Cloud Compute Node for Microsoft Hyper-V x86_64 1-Year Priority Subscription	36.40%
SUSE Cloud Compute Node for Microsoft Hyper-V x86_64 3-Year Priority Subscription	36.40%
<b>SUSE Linux Enterprise Server - Government Pricing</b>	
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	27.90%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	27.90%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	27.90%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	27.90%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	27.90%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	27.90%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	27.90%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	27.90%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	27.90%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	27.90%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	27.90%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	27.90%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	27.90%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	27.90%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	27.90%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	27.90%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	27.90%

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<b>SUSE Manager - Government</b>	
SUSE Manager Server 1-Year Subscription	36.40%
SUSE Manager Server 3-Year Subscription	36.40%
SUSE Manager Proxy Server Instance 1-Year Subscription	36.40%
SUSE Manager Proxy Server Instance 3-Year Subscription	36.40%
SUSE Manager Management Single Instance 1-Year Subscription	36.40%
SUSE Manager Management Single Instance 3-Year Subscription	36.40%
SUSE Manager Provisioning Single Instance 1-Year Subscription	36.40%
SUSE Manager Provisioning Single Instance 3-Year Subscription	36.40%
SUSE Manager Monitoring Single Instance 1-Year Subscription	36.40%
SUSE Manager Monitoring Single Instance 3-Year Subscription	36.40%
SUSE Manager Management Unlimited Virtual Machines 1-Year Subscription	36.40%
SUSE Manager Management Unlimited Virtual Machines 3-Year Subscription	36.40%
SUSE Manager Provisioning Unlimited Virtual Machines 1-Year Subscription	36.40%
SUSE Manager Provisioning Unlimited Virtual Machines 3-Year Subscription	36.40%
SUSE Manager Monitoring Unlimited Virtual Machines 1-Year Subscription	36.40%
SUSE Manager Monitoring Unlimited Virtual Machines 3-Year Subscription	36.40%
SUSE Manager Management Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	36.40%
SUSE Manager Management Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	36.40%
SUSE Manager Provisioning Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	36.40%
SUSE Manager Provisioning Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	36.40%
SUSE Manager Monitoring Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	36.40%
SUSE Manager Monitoring Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	36.40%
SUSE Manager Server with Database 1-Year Subscription	36.40%
SUSE Manager Management Pack for Microsoft System Center, 1 yr, per SCOM instance, standard support subscription	36.40%
<b>Business Continuity Clustering - Academic</b>	
Novell Business Continuity Cluster 2.0 License + 1-Year Standard Maintenance	54.40%
Novell Business Continuity Cluster 2.0 1-Instance License + 1-Year Standard Maintenance	54.40%
Novell Business Continuity Cluster 2.0 License + 1-Year Priority Maintenance	55.50%
Novell Business Continuity Cluster 2.0 1-Instance License + 1-Year Priority Maintenance	55.50%
Upgrade Novell Business Continuity Cluster 2.0 License + 1-Year Standard Maintenance	54.40%
Upgrade Novell Business Continuity Cluster 2.0 License + 1-Year Priority Maintenance	55.50%
Novell Business Continuity Cluster 1-Year Priority Maintenance	55.50%
Novell Business Continuity Cluster 3-Year Priority Maintenance	55.50%
Novell Business Continuity Cluster 1-Year Standard Maintenance	51.20%
Novell Business Continuity Cluster 3-Year Standard Maintenance	51.20%
Novell Business Continuity Cluster 1-Instance 1-Year Priority Maintenance	55.50%
Novell Business Continuity Cluster 1-Instance 3-Year Priority Maintenance	55.50%
Novell Business Continuity Cluster 1-Instance 1-Year Standard Maintenance	51.20%
Novell Business Continuity Cluster 1-Instance 3-Year Standard Maintenance	51.20%
Novell Business Continuity Cluster 2.0 1-Year Subscription License + Priority Maintenance	55.50%
<b>Cluster Services - Academic</b>	
Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Standard Maintenance	54.40%
Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Priority Maintenance	55.50%
Upgrade Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Standard Maintenance	54.40%
Upgrade Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Priority Maintenance	55.50%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 1-Year Priority Maintenance	55.50%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 3-Year Priority Maintenance	55.50%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 1-Year Standard Maintenance	51.20%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 3-Year Standard Maintenance	51.20%
Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server 1-Year Subscription License + Priority Maintenance	55.50%
<b>File Management Suite - Academic</b>	
Novell File Management Suite 1-User License + 1-Year Standard Maintenance	54.40%
Novell File Management Suite for OES 1-User License + 1-Year Standard Maintenance	54.40%
Novell File Management Suite 1-User License + 1-Year Priority Maintenance	55.50%
Novell File Management Suite for OES 1-User License + 1-Year Priority Maintenance	55.50%
Novell Storage Manager to Novell file Management Suite Upgrade License + 1-Year Standard Maintenance	54.40%
Reporter 60-Day Assessment to Novell File Management Suite Upgrade License + 1-Year Standard Maintenance	54.40%
Upgrade Novell Storage Manager to Novell file Management Suite for OES License + 1-Year Standard Maintenance	54.40%
Upgrade Novell File Reporter to Novell File Management Suite for OES License + 1-Year Standard Maintenance	54.40%



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Upgrade Novell File Management Suite 60-Day Assessment to Novell File Management Suite for OES License + 1-Year Standard Maintenance	54.40%
Upgrade Novell Dynamic File Services to Novell file Management Suite License + 1-Year Standard Maintenance	54.40%
Novell Storage Manager to Novell file Management Suite Upgrade License + 1-Year Priority Maintenance	55.50%
Novell File Reporter to Novell File Manager Suite Upgrade License + 1-Year Priority Maintenance	55.50%
Reporter 60-Day Assessment to Novell File Management Suite Upgrade License + 1-Year Priority Maintenance	55.50%
Upgrade Novell File Reporter to Novell File Management Suite for OES License + 1-Year Priority Maintenance	55.50%
Upgrade Novell File Management Suite 60-Day Assessment to Novell File Management Suite for OES License + 1-Year Priority Maintenance	55.50%
Upgrade Novell Storage Manager to Novell File Management Suite for OES License + 1-Year Priority Maintenance	55.50%
Upgrade Novell Dynamic File Services to Novell File Management Suite License + 1-Year Priority Maintenance	55.50%
Novell File Management Suite 1-Year Priority Maintenance 1-Year 1-User	55.50%
Novell File Management Suite 3-Year Priority Maintenance 1-User	55.50%
Novell File Management Suite 1-Year Standard Maintenance 1-User	51.30%
Novell File Management Suite 3-Year Standard Maintenance 1-User	51.20%
Novell File Management Suite for OES 1-Year Priority Maintenance 1-User	55.40%
Novell File Management Suite for OES 3-Year Priority Maintenance 1-User	55.50%
Novell File Management Suite for OES 1-Year Standard Maintenance 1-User	51.20%
Novell File Management Suite for OES 3-Year Standard Maintenance 1-User	51.30%
Novell File Management Suite for OES 1-Year Subscription License + 1 Year Priority Maintenance	55.50%
<b>Dynamic File Services - Academic</b>	
Novell Dynamic File Services 2.1 1-User License + 1-Year Standard Maintenance	54.40%
Novell Dynamic File Services 2.1 1-User License + 1-Year Priority Maintenance	55.50%
Novell Dynamic File Services 1-Year Priority Maintenance 1-Year 1-User	55.30%
Novell Dynamic File Services 3-Year Priority Maintenance 1-User	55.50%
Novell Dynamic File Services 1-Year Standard Maintenance 1-User	51.20%
Novell Dynamic File Services 3-Year Standard Maintenance 1-User	51.30%
<b>Novell File Reporter - Academic</b>	
Novell File Reporter 2.0 1-User License + 1-Year Standard Maintenance	54.40%
Novell File Reporter 2.0 1-User License + 1-Year Priority Maintenance	55.50%
Novell File Reporter to Novell File Manager Suite Upgrade License + 1-Year Standard Maintenance	54.40%
Upgrade Novell File Reporter 2.0 + 1-Year Standard Maintenance	54.50%
Upgrade Novell File Reporter 2.0 + 1-Year Priority Maintenance	55.50%
Novell File Reporter 1-User 1-Year Priority Maintenance	55.30%
Novell File Reporter 1-User 3-Year Priority Maintenance	55.50%
Novell File Reporter 1-User 1-Year Standard Maintenance	51.20%
Novell File Reporter 1-User 3-Year Standard Maintenance	51.30%
Novell File Reporter 2.0 1-Year Subscription + 1-Year Priority Maintenance	55.50%
<b>Storage Manager - Academic</b>	
Novell Storage Manager 3.1 1-User License + 1-Year Standard Maintenance	54.40%
Novell Storage Manager 3.1 1-User License + 1-Year Priority Maintenance	55.50%
Upgrade Novell Storage Manager 3.1 1-User License + 1-Year Standard Maintenance	54.50%
Upgrade Novell Storage Manager 3.1 1-User License + 1-Year Priority Maintenance	55.50%
Novell Storage Manager 1-User 1-Year Priority Maintenance	55.30%
Novell Storage Manager 1-User 3-Year Priority Maintenance	55.50%
Novell Storage Manager 1-User 1-Year Standard Maintenance	51.20%
Novell Storage Manager 1-User 3-Year Standard Maintenance	51.30%
Novell Storage Manager 3.1 1-User 1-Year Subscription License + Priority Maintenance	55.50%
<b>NetWare for NFS Gateway - Academic</b>	
NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Standard Maintenance	54.40%
NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Priority Maintenance	55.50%
Upgrade NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Standard Maintenance	54.40%
Upgrade NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Priority Maintenance	55.50%
NetWare NFS Gateway for NetWare 6.5 Single Server 1-Year Priority Maintenance	55.50%
NetWare NFS Gateway for NetWare 6.5 Single Server 3-Year Priority Maintenance	55.50%
NetWare NFS Gateway for NetWare 6.5 Single Server 1-Year Standard Maintenance	51.20%
NetWare NFS Gateway for NetWare 6.5 Single Server 3-Year Standard Maintenance	51.20%
<b>Novell Filr - Academic</b>	
Novell Filr 50-User License + 1-Year Standard Maintenance	54.40%
Novell Filr 50-User License + 1-Year Priority Maintenance	55.50%
Novell Filr 50-User 1-Year Standard Maintenance	51.20%
Novell Filr 50-User 3-Year Standard Maintenance	51.20%
Novell Filr 50-User 1-Year Priority Maintenance	55.50%
Novell Filr 50-User 3-Year Priority Maintenance	55.50%

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Novell Filr 50-User 1-Year Subscription License + Priority Maintenance	55.50%
<b>Novell Open Workgroup Suite - Academic</b>	
Novell Open Workgroup Suite 1-User License + 1-Year Standard Maintenance	54.40%
Novell Open Workgroup Suite 1-User License + 1-Year Priority Maintenance	55.50%
Novell Open Workgroup Suite 1-User 1-Year Priority Maintenance	55.50%
Novell Open Workgroup Suite 1-User 3-Year Priority Maintenance	55.50%
Novell Open Workgroup Suite 1-User 1-Year Standard Maintenance	51.20%
Novell Open Workgroup Suite 1-User 3-Year Standard Maintenance	51.20%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 1-Year Priority Maintenance	55.50%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 3-Year Priority Maintenance	55.50%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 1-Year Standard Maintenance	51.20%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 3-Year Standard Maintenance	51.20%
Novell Open Workgroup Suite 1-User 1-Year Subscription License + Priority Maintenance	55.50%
<b>NOWS Small Business Edition - Academic</b>	
Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Standard Maintenance	54.40%
Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Priority Maintenance	55.50%
Upgrade Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Standard Maintenance	54.40%
Upgrade Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Priority Maintenance	55.50%
Novell Open Workgroup Suite for Small Business 5-User 1-Year Priority Maintenance	55.50%
Novell Open Workgroup Suite for Small Business 5-User 1-Year Standard Maintenance	51.20%
Novell Open Workgroup Suite for Small Business 5-User 1-Year Subscription License + Priority Maintenance	55.50%
<b>Novell Vibe - Academic</b>	
Novell Vibe 3.4 1-User License + 1-Year Standard Maintenance	54.40%
Novell Vibe 3.4 1-User License + 1-Year Priority Maintenance	55.50%
Novell Vibe 3.4 1-User Upgrade License + 1-Year Standard Maintenance	54.40%
Novell Vibe 3.4 1-User Upgrade License + 1-Year Priority Maintenance	55.50%
Novell Vibe 1-User 1-Year Priority Maintenance	55.50%
Novell Vibe 1-User 1-Year Standard Maintenance	51.20%
Novell Vibe 1-User 3-Year Priority Maintenance	55.50%
Novell Vibe 1-User 3-Year Standard Maintenance	51.30%
Novell Vibe 3.4 1-User Subscription License + 1-Year Priority Maintenance	55.50%
<b>Open Enterprise Server - Academic</b>	
Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Standard Maintenance	54.40%
Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Priority Maintenance	55.50%
Upgrade Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Standard Maintenance	54.40%
Upgrade Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Priority Maintenance	55.50%
Novell Open Enterprise Server 1-User 1-Year Priority Maintenance	55.50%
Novell Open Enterprise Server 1-User 3-Year Priority Maintenance	55.50%
Novell Open Enterprise Server 1-User 1-Year Standard Maintenance	51.20%
Novell Open Enterprise Server 1-User 3-Year Standard Maintenance	51.20%
Novell Open Enterprise Server 11 Service Pack 1 1-User 1-Year Subscription License + Priority Maintenance	55.50%
<b>SUSE Linux Enterprise Real Time - Academic</b>	
SUSE Linux Enterprise Real Time Extension 1-Year Subscription	55.50%
SUSE Linux Enterprise Real Time Extension 3-Year Subscription	55.50%
<b>SUSE Cloud - Academic</b>	
SUSE Cloud Control Node plus Administration Server x86_64 1-Year Priority Subscription	55.50%
SUSE Cloud Control Node plus Administration Server x86_64 3-Year Priority Subscription	55.50%
SUSE Cloud Control Node x86_64 1-Year Priority Subscription	55.50%
SUSE Cloud Control Node x86_64 3-Year Priority Subscription	55.50%
SUSE Cloud Compute/Storage Node x86_64 per CPU socket pair, Priority Subscription, 1 year	55.50%
SUSE Cloud Compute/Storage Node x86_64 per CPU socket pair, Priority Subscription, 3 year	55.50%
SUSE Cloud Compute Node for Microsoft Hyper-V x86_64 1-Year Priority Subscription	55.50%
SUSE Cloud Compute Node for Microsoft Hyper-V x86_64 3-Year Priority Subscription	55.50%
<b>SUSE Linux Enterprise Server - Academic</b>	
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	55.50%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	55.50%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	55.50%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	55.50%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	55.50%

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SUSE Linux Enterprise Server for System z Business Class, per IFL, 1-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL, 3-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL, 5-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 2-5 IFLs, 1-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 2-5 IFLs, 3-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 2-5 IFLs, 5-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 6-11 IFLs, 1-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 6-11 IFLs, 3-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 6-11 IFLs, 5-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 12+ IFLs, 1-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 12+ IFLs, 3-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 12+ IFLs, 5-Year, Standard Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL, 1-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL, 3-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL, 5-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 2-5 IFLs, 1-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 2-5 IFLs, 3-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 2-5 IFLs, 5-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 6-11 IFLs, 1-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 6-11 IFLs, 3-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 6-11 IFLs, 5-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 12+ IFLs, 1-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 12+ IFLs, 3-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Server for System z Business Class, per IFL @ volume 12+ IFLs, 5-Year, Priority Subscription	55.50%
SUSE Linux Enterprise Virtual Machine Driver Pack (Up to 4 Virtual Images; Inherited Subscription Level; 1 Year)	55.50%
SUSE Linux Enterprise Virtual Machine Driver Pack (Up to 4 Virtual Images; Inherited Subscription Level; 3 Year)	55.50%
SUSE Linux Enterprise Virtual Machine Driver Pack (Unlimited Images; Inherited Subscription Level; 1 Year)	55.50%
SUSE Linux Enterprise Virtual Machine Driver Pack (Unlimited Images; Inherited Subscription Level; 3 Year)	55.50%
<b>SUSE Manager - Academic</b>	
SUSE Manager Server 1-Year Subscription	55.50%
SUSE Manager Server 3-Year Subscription	55.50%
SUSE Manager Proxy Server Instance 1-Year Subscription	55.50%
SUSE Manager Proxy Server Instance 3-Year Subscription	55.50%
SUSE Manager Management Single Instance 1-Year Subscription	55.50%
SUSE Manager Management Single Instance 3-Year Subscription	55.50%
SUSE Manager Provisioning Single Instance 1-Year Subscription	55.50%
SUSE Manager Provisioning Single Instance 3-Year Subscription	55.50%
SUSE Manager Monitoring Single Instance 1-Year Subscription	55.50%
SUSE Manager Monitoring Single Instance 3-Year Subscription	55.50%
SUSE Manager Management Unlimited Virtual Machines 1-Year Subscription	55.50%
SUSE Manager Management Unlimited Virtual Machines 3-Year Subscription	55.50%
SUSE Manager Provisioning Unlimited Virtual Machines 1-Year Subscription	55.50%
SUSE Manager Provisioning Unlimited Virtual Machines 3-Year Subscription	55.50%
SUSE Manager Monitoring Unlimited Virtual Machines 1-Year Subscription	55.50%
SUSE Manager Monitoring Unlimited Virtual Machines 3-Year Subscription	55.50%
SUSE Manager Management Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	55.50%
SUSE Manager Management Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	55.50%
SUSE Manager Provisioning Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	55.50%
SUSE Manager Provisioning Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	55.50%
SUSE Manager Monitoring Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	55.50%
SUSE Manager Monitoring Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	55.50%
SUSE Manager Server with Database 1-Year Subscription	55.50%
SUSE Manager Management Pack for Microsoft System Center, 1 yr, per SCOM instance, standard support subscription	55.50%
<b>Business Continuity Clustering - MLA</b>	
Novell Business Continuity Cluster 2.0 License + 1-Year Priority Maintenance	50.00%
Novell Business Continuity Cluster 2.0 1-Instance License + 1-Year Priority Maintenance	50.00%
Upgrade Novell Business Continuity Cluster 2.0 License + 1-Year Priority Maintenance	50.00%
Novell Business Continuity Cluster 1-Year Priority Maintenance	50.00%
Novell Business Continuity Cluster 3-Year Priority Maintenance	50.00%
Novell Business Continuity Cluster 1-Instance 1-Year Priority Maintenance	50.00%
Novell Business Continuity Cluster 1-Instance 3-Year Priority Maintenance	50.00%
Novell Business Continuity Cluster 2.0 1-Year Subscription License + Priority Maintenance	50.00%
<b>Cluster Services - MLA</b>	

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Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Priority Maintenance	50.00%
Upgrade Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server License + 1-Year Priority Maintenance	50.00%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 1-Year Priority Maintenance	50.00%
Novell Cluster Services for NetWare 6.5 & Open Enterprise Server Cluster Server 3-Year Priority Maintenance	50.00%
Novell Cluster Services 1.7/1.8 for NetWare 6.5 & Open Enterprise Server Cluster Server 1-Year Subscription License + Priority Maintenance	50.00%
<b>File Management Suite - MLA</b>	
Novell File Management Suite 1-User License + 1-Year Priority Maintenance	50.00%
Novell File Management Suite for OES 1-User License + 1-Year Priority Maintenance	50.00%
Novell Storage Manager to Novell file Management Suite Upgrade License + 1-Year Priority Maintenance	50.00%
Novell File Reporter to Novell File Manager Suite Upgrade License + 1-Year Priority Maintenance	50.00%
Reporter 60-Day Assessment to Novell File Management Suite Upgrade License + 1-Year Priority Maintenance	50.00%
Upgrade Novell File Reporter to Novell File Management Suite for OES License + 1-Year Priority Maintenance	50.00%
Upgrade Novell File Management Suite 60-Day Assessment to Novell File Management Suite for OES License + 1-Year Priority Maintenance	50.00%
Upgrade Novell Storage Manager to Novell File Management Suite for OES License + 1-Year Priority Maintenance	50.00%
Upgrade Novell Dynamic File Services to Novell File Management Suite License + 1-Year Priority Maintenance	50.00%
Novell File Management Suite 1-Year Priority Maintenance 1-Year 1-User	50.00%
Novell File Management Suite 3-Year Priority Maintenance 1-User	50.00%
Novell File Management Suite for OES 1-Year Priority Maintenance 1-User	50.00%
Novell File Management Suite for OES 3-Year Priority Maintenance 1-User	50.00%
Novell File Management Suite for OES 1-Year Subscription License + 1 Year Priority Maintenance	50.00%
<b>Dynamic File Services - MLA</b>	
Novell Dynamic File Services 2.1 1-User License + 1-Year Priority Maintenance	50.00%
Novell Dynamic File Services 1-Year Priority Maintenance 1-Year 1-User	50.00%
Novell Dynamic File Services 3-Year Priority Maintenance 1-User	50.00%
<b>Novell File Reporter - MLA</b>	
Novell File Reporter 2.0 1-User License + 1-Year Priority Maintenance	50.00%
Upgrade Novell File Reporter 2.0 + 1-Year Priority Maintenance	50.00%
Novell File Reporter 1-User 1-Year Priority Maintenance	50.00%
Novell File Reporter 1-User 3-Year Priority Maintenance	50.00%
Novell File Reporter 2.0 1-Year Subscription + 1-Year Priority Maintenance	50.00%
<b>Storage Manager - MLA</b>	
Novell Storage Manager 3.1 1-User License + 1-Year Priority Maintenance	50.00%
Upgrade Novell Storage Manager 3.1 1-User License + 1-Year Priority Maintenance	50.00%
Novell Storage Manager 1-User 1-Year Priority Maintenance	50.00%
Novell Storage Manager 1-User 3-Year Priority Maintenance	50.00%
Novell Storage Manager 3.1 1-User 1-Year Subscription License + Priority Maintenance	50.00%
<b>NetWare for NFS Gateway - MLA</b>	
NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Priority Maintenance	50.00%
Upgrade NetWare NFS Gateway for NetWare 6.5 Single Server License + 1-Year Priority Maintenance	50.00%
NetWare NFS Gateway for NetWare 6.5 Single Server 1-Year Priority Maintenance	50.00%
NetWare NFS Gateway for NetWare 6.5 Single Server 3-Year Priority Maintenance	50.00%
<b>Novell Filr - MLA</b>	
Novell Filr 50-User License + 1-Year Priority Maintenance	50.00%
Novell Filr 50-User 1-Year Priority Maintenance	50.00%
Novell Filr 50-User 3-Year Priority Maintenance	50.00%
Novell Filr 50-User 1-Year Subscription License + Priority Maintenance	50.00%
<b>Novell Open Workgroup Suite - MLA</b>	
Novell Open Workgroup Suite 1-User License + 1-Year Priority Maintenance	50.00%
Novell Open Workgroup Suite 1-User 1-Year Priority Maintenance	50.00%
Novell Open Workgroup Suite 1-User 3-Year Priority Maintenance	50.00%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 1-Year Priority Maintenance	50.00%
Novell Open Workgroup Suite with Vibe for Alternate Messaging Platforms 1-User 3-Year Priority Maintenance	50.00%
Novell Open Workgroup Suite 1-User 1-Year Subscription License + Priority Maintenance	50.00%
<b>NOWS Small Business Edition - MLA</b>	
Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Priority Maintenance	50.00%
Upgrade Novell Open Workgroup Suite for Small Business 5-User License + 1-Year Priority Maintenance	50.00%
Novell Open Workgroup Suite for Small Business 5-User 1-Year Priority Maintenance	50.00%
Novell Open Workgroup Suite for Small Business 5-User 1-Year Subscription License + Priority Maintenance	50.00%
<b>Novell Vibe - MLA</b>	



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Novell Vibe 3.4 1-User License + 1-Year Priority Maintenance	50.00%
Novell Vibe 3.4 1-User Upgrade License + 1-Year Priority Maintenance	50.00%
Novell Vibe 1-User 1-Year Priority Maintenance	50.00%
Novell Vibe 1-User 3-Year Priority Maintenance	50.00%
Novell Vibe 3.4 1-User Subscription License + 1-Year Priority Maintenance	50.00%
<b>Open Enterprise Server - MLA</b>	
Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Priority Maintenance	50.00%
Upgrade Novell Open Enterprise Server 11 Service Pack 1 1-User License + 1-Year Priority Maintenance	50.00%
Novell Open Enterprise Server 1-User 1-Year Priority Maintenance	50.00%
Novell Open Enterprise Server 1-User 3-Year Priority Maintenance	50.00%
Novell Open Enterprise Server 11 Service Pack 1 1-User 1-Year Subscription License + Priority Maintenance	50.00%
<b>SUSE Linux Enterprise Real Time - MLA</b>	
SUSE Linux Enterprise Real Time Extension 1-Year Subscription	50.00%
SUSE Linux Enterprise Real Time Extension 3-Year Subscription	50.00%
<b>SUSE Cloud - MLA</b>	
SUSE Cloud Control Node plus Administration Server x86_64 1-Year Priority Subscription	50.00%
SUSE Cloud Control Node plus Administration Server x86_64 3-Year Priority Subscription	50.00%
SUSE Cloud Control Node x86_64 1-Year Priority Subscription	50.00%
SUSE Cloud Control Node x86_64 3-Year Priority Subscription	50.00%
SUSE Cloud Compute/Storage Node x86_64 per CPU socket pair, Priority Subscription, 1 year	50.00%
SUSE Cloud Compute/Storage Node x86_64 per CPU socket pair, Priority Subscription, 3 year	50.00%
SUSE Cloud Compute Node for Microsoft Hyper-V x86_64 1-Year Priority Subscription	50.00%
SUSE Cloud Compute Node for Microsoft Hyper-V x86_64 3-Year Priority Subscription	50.00%
<b>SUSE Linux Enterprise Server - MLA</b>	
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	50.00%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	50.00%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 1 Year)	50.00%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	50.00%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	50.00%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 3 Year)	50.00%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (1-2 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	50.00%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (4 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	50.00%
SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for X86, AMD64 & Intel64 (8 CPU Sockets, Inherited Subscription Level, Inherited Virtualization, 5 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for System z (per IFL, Inherited Subscription, Inherited Support, 1 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for System z (per IFL, Inherited Subscription, Inherited Support, 3 Year)	50.00%
GEO Clustering for SUSE Linux Enterprise High Availability Extension for System z (per IFL, Inherited Subscription, Inherited Support, 5 Year)	50.00%
SUSE Linux Enterprise Server for Itanium (per socket) 1-Year Subscription	50.00%
SUSE Linux Enterprise Server for Itanium (per socket) 3-Year Subscription	50.00%

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SUSE Manager Management Single Instance 1-Year Subscription	50.00%
SUSE Manager Management Single Instance 3-Year Subscription	50.00%
SUSE Manager Provisioning Single Instance 1-Year Subscription	50.00%
SUSE Manager Provisioning Single Instance 3-Year Subscription	50.00%
SUSE Manager Monitoring Single Instance 1-Year Subscription	50.00%
SUSE Manager Monitoring Single Instance 3-Year Subscription	50.00%
SUSE Manager Management Unlimited Virtual Machines 1-Year Subscription	50.00%
SUSE Manager Management Unlimited Virtual Machines 3-Year Subscription	50.00%
SUSE Manager Provisioning Unlimited Virtual Machines 1-Year Subscription	50.00%
SUSE Manager Provisioning Unlimited Virtual Machines 3-Year Subscription	50.00%
SUSE Manager Monitoring Unlimited Virtual Machines 1-Year Subscription	50.00%
SUSE Manager Monitoring Unlimited Virtual Machines 3-Year Subscription	50.00%
SUSE Manager Management Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	50.00%
SUSE Manager Management Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	50.00%
SUSE Manager Provisioning Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	50.00%
SUSE Manager Provisioning Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	50.00%
SUSE Manager Monitoring Unlimited Virtual Machines for 1 IFL on System z, 1-Year Subscription, Priority support	50.00%
SUSE Manager Monitoring Unlimited Virtual Machines for 1 IFL on System z, 3-Year Subscription, Priority support	50.00%
SUSE Manager Server with Database 1-Year Subscription	50.00%
SUSE Manager Management Pack for Microsoft System Center, 1 yr, per SCOM instance, standard support subscription	50.00%
<b>Fusion-io n5 Storage Systems</b>	
ioControl n5-50 Storage System, 730 GB Solid-state, 16 TB Disk, (4) 10GbE and (8) 1GbE Data Ports, (2) 1GbE Management Ports, ioControl Operating Environment	6.10%
ioControl n5-100 Storage System, 1,570 GB Solid-state, 32 TB Disk, (4) 10GbE and (8) 1GbE Data Ports, (2) 1GbE Management Ports, ioControl Operating Environment	6.10%
ioControl n5-150 Storage System, 2,400 GB Solid-state, 48 TB Disk, (4) 10GbE and (8) 1GbE Data Ports, (2) 1GbE Management Ports, ioControl Operating Environment	6.10%
ioControl n5-150 Storage System, 2,400 GB Flash, 48 TB Disk, 1,500 GB Flash (2 ioScale drives) and ioTurbine Direct SW for 2 servers, includes 3 yrs 24x7 support with onsite replacement parts	6.10%
ioControl n5-150 Storage System, 2,400 GB Flash, 48 TB Disk, 1,500 GB Flash (2 ioScale drives) and ioTurbine Direct SW for 2 servers, includes 5 yrs 24x7 support with onsite replacement parts	6.10%
ioControl n5-150 Storage System, 2,400 GB Flash, 48 TB Disk, 2,250 GB Flash (3 ioScale drives) and ioTurbine Virtual SW for 3 VMware hosts, includes 3 yrs 24x7 support with onsite replacement parts	6.10%
ioControl n5-150 Storage System, 2,400 GB Flash, 48 TB Disk, 2,250 GB Flash (3 ioScale drives) and ioTurbine Virtual SW for 3 VMware hosts, includes 5 yrs 24x7 support with onsite replacement parts	6.10%
ioControl n5-150 Storage System, 2,400 GB Flash, 48 TB Disk, 1,500 GB Flash (2 ioScale drives) and ioTurbine Direct SW for 2 servers, includes 3 yrs 24x7 support with onsite replacement, non- returnable parts	6.10%
ioControl n5-150 Storage System, 2,400 GB Flash, 48 TB Disk, 1,500 GB Flash (2 ioScale drives) and ioTurbine Direct SW for 2 servers, includes 5 yrs 24x7 support with onsite replacement, non- returnable parts	6.10%
ioControl n5-150 Storage System, 2,400 GB Flash, 48 TB Disk, 2,250 GB Flash (3 ioScale drives) and ioTurbine Virtual SW for 3 VMware hosts, includes 3 yrs 24x7 support with onsite replacement, non-returnable parts	6.10%
ioControl n5-150 Storage System, 2,400 GB Flash, 48 TB Disk, 2,250 GB Flash (3 ioScale drives) and ioTurbine Virtual SW for 3 VMware hosts, includes 5 yrs 24x7 support with onsite replacement, non-returnable parts	6.10%
<b>Fusion-io n5 Storage System Upgrades</b>	
ioControl n5 Storage System Capacity Pack 16 TB, Qty (16) 1 TB Disk, 6Gbs SAS, Support Included	6.10%
ioControl n5 Storage System Capacity Pack 48 TB, Qty (16) 3 TB Disk, 6Gbs SAS, Support Included	6.10%
ioControl n5-50 Storage System Performance Pack, Qty (2) 365 GB PCIe Solid-state cards, Support Included	6.10%
ioControl n5-100 Storage System Performance Pack, Qty (2) 785 GB PCIe Solid-state cards, Support Included	6.10%
ioControl n5-150 Storage System Performance Pack, Qty (2) 1.2 TB PCIe Solid-state cards, Support Included	6.10%
ioControl 5 Storage System C13 to C14 16AWG power cord, 6 ft, Qty (2)	6.10%
ioControl n5 Storage System network upgrade from 1GbE to 10GbE	6.10%
<b>Fusion-io Installation Services and Training</b>	
ioControl n5 Storage System Installation, 1 system	3.50%
ioControl n5 Storage System Installation, 1 day	3.50%
ioControl Storage ioControl training conducted in Louisville, CO, 2 day	3.50%
<b>Fusion-io Support Coverage</b>	
ioControl n5 Storage System, 1 yr, 7 day 24 hr phone support with onsite replacement parts	3.50%
ioControl n5 Storage System, 1 yr, 7 day 24 hr phone support with next business day replacement parts	3.50%
ioControl n5 Storage System, 1 yr, 5 day 9 hr phone support with onsite replacement parts	3.50%
ioControl n5 Storage System, 1 yr, 5 day 9 hr phone support with next business day replacement parts	3.50%
ioControl n5 Storage System, 3 yr, 7 day 24 hr phone support with onsite replacement parts	3.50%
ioControl n5 Storage System, 3 yr, 7 day 24 hr phone support with next business day replacement parts	3.50%
ioControl n5 Storage System, 3 yr, 5 day 9 hr phone support with onsite replacement parts	3.50%
ioControl n5 Storage System, 3 yr, 5 day 9 hr phone support with next business day replacement parts	3.50%
ioControl n5 Storage System, 5 yr, 7 day 24 hr phone support with onsite replacement parts	3.50%
ioControl n5 Storage System, 5 yr, 7 day 24 hr phone support with next business day replacement parts	3.50%

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**DIR-TSO-2813**  
**NOVACOAST, INC.**

ioControl n5 Storage System, 5 yr, 5 day 9 hr phone support with onsite replacement parts	3.50%
ioControl n5 Storage System, 5 yr, 5 day 9 hr phone support with next business day replacement parts	3.50%
SUPPORT UPGRADE, Phone Support, Prorated, 1 month: From 9x5 to 7x24	3.50%
SUPPORT UPGRADE, Response Time, Prorated, 1 month: From RTF to NBD	3.50%
ioControl n5-50 Storage System Spares Kit	6.10%
ioControl n5-100 Storage System Spares Kit	6.10%
ioControl n5-150 Storage System Spares Kit	6.10%
ioControl n5 Storage System, 1 yr, 7 day 24 hr phone support with onsite replacement, non- returnable parts	3.50%
ioControl n5 Storage System, 3 yr, 7 day 24 hr phone support with onsite replacement, non- returnable parts	3.50%
ioControl n5 Storage System, 5 yr, 7 day 24 hr phone support with onsite replacement, non- returnable parts	3.50%
<b>Fusion-io Support Renewals</b>	
RENEWAL, ioControl n5 Storage System, 1 yr, 7 day 24 hr phone support with onsite replacement parts	3.50%
RENEWAL, ioControl n5 Storage System, 1 yr, 7 day 24 hr phone support with onsite replacement, non-returnable parts	3.50%
RENEWAL, ioControl n5 Storage System, 1 yr, 7 day 24 hr phone support with next business day replacement parts	3.50%
RENEWAL, ioControl n5 Storage System, 1 yr, 5 day 9 hr phone support with onsite replacement parts	3.50%
RENEWAL, ioControl n5 Storage System, 1 yr, 5 day 9 hr phone support with next business day replacement parts	3.50%
RENEWAL, ioControl n5-50, n5-100, n5-150 Storage System Capacity Pack, 1 yr extended hardware warranty	3.50%
RENEWAL, ioControl n5-50, n5-100, n5-150 Storage System Performance Pack, 1 yr extended hardware warranty	3.50%
<b>SERVICE Category</b>	<b>DIR Customer Discount % from MSRP</b>
Storage Evaluation	25.00%
Storage Risk Analysis	25.00%
Storage Availability Design	25.00%
Backup and Recovery Analysis	25.00%
Disaster Recovery	25.00%
Data Loss Prevention	25.00%
<b>Technical Services</b>	
Installation	25.00%
Training	25.00%
Remote Monitoring	25.00%
Switch Zoning	25.00%
Data Replication	25.00%